**BOHEMIA NEST** 

# ENGLISH BUSINESS SUPPORT SERVICES

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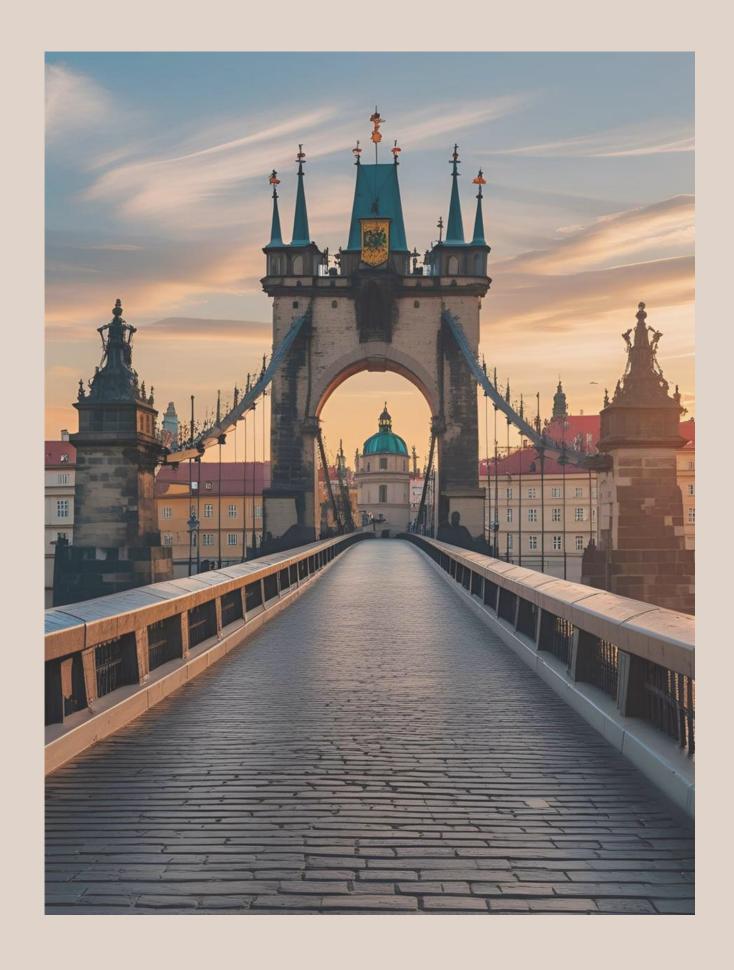
# ABOUT BOHEMIA NEST

#### **Our Services**

Bohemia Nest is a multi-service brand dedicated to supporting local businesses through specialized English Business Support services and providing tailored support to foreign property investors in the Czech Republic

#### **Our Mission & Values**

We are committed to delivering high-quality, tailored support to meet the unique needs of each client, as well as to local businesses and international communities.



# ABOUT ME

## **Background**

Over the last **15 years**, I have gained experience working for international corporates in London, and now Prague. My background includes **senior roles at leading global firms** such as **S&P Global Ratings**, **HSBC**, **Bloomberg**, Worldline, and Payoneer.

## Key Responsibilities

- Working alongside the founders and executive management of international companies
- Preparing management and executive reports
- Assessing the creditworthiness of global corporations, small-to-medium-sized businesses, and start-ups based on their business plans and financial statements
- Developing policies and risk frameworks
- Adapting cross-functional strategic collaboration across Europe, the US, and Asia

## Language & Cultural Adaptability

Having lived and worked in multicultural environments for **over 20 years (across 5 countries)**, I understand the cultural sensitivity in professional communication. I am **fluent in English, Italian, and Hebrew (with conversational Czech).** 



# MY SKILLS & EXPERTISE

## **Corporate Credit Analysis**

At S&P Global Ratings, I managed a **portfolio of S&P 500** companies, **evaluating business plans**, presenting to **C-level executives**, and collaborating with **financial advisors on credit ratings and potential recovery** in default scenarios.

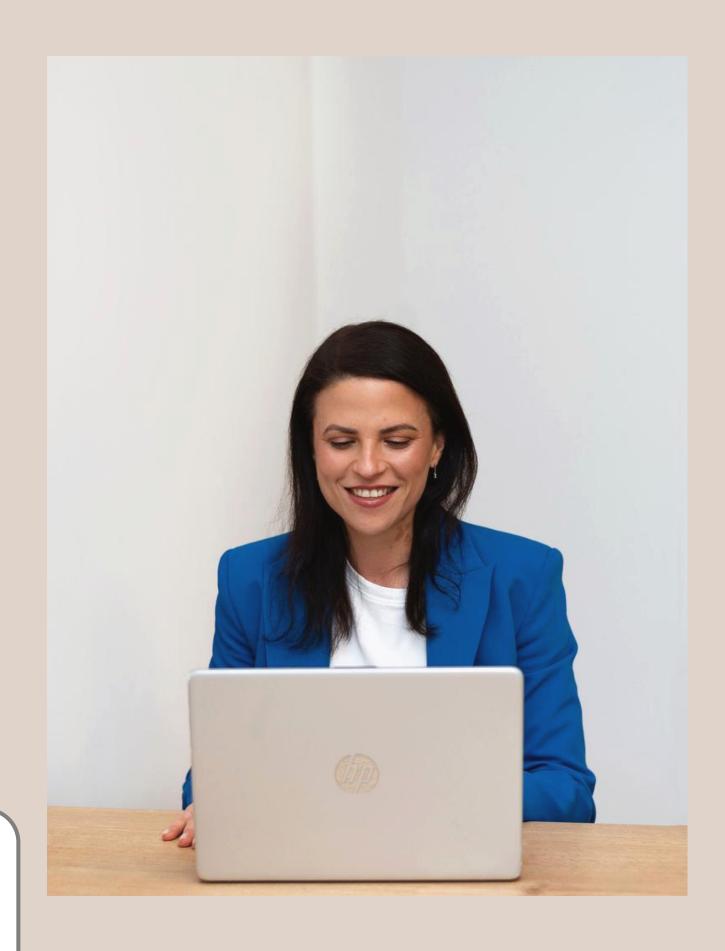
I bring strong financial analysis skills in forecasting, legal documentation expertise, and debt financing, with a strong track record of clear stakeholder communication.

## **Payment Sector**

Furthermore, I have specialized in the payments sector, focusing on 2<sup>nd</sup> line risk management, including **creating policies**, **frameworks**, and delivering detailed **reports to senior leadership**.

# My Offering

I offer **strategic business support in English** to help Czech professionals navigate **complex financial and corporate environments with confidence.** 



# TARGET AUDIENCE

### **Local Entrepreneurs & Sole Proprietors**

Professionals seeking to **enhance communication with international stakeholders**, including English-speaking clients and partners, **reviewing offers**, **and contract** or requiring assistance in **securing funding from foreign investors**.



C-level management and professional teams of local representations of global corporations, with local management, who need support in; reporting to headquarters or the board of directors abroad, review presentations or outsource Risk Management and Compliance



## Small to Medium Sized Businesses

Small-to-medium-sized businesses, as well as start-ups based in Prague, that regularly interact with non-Czech-speaking clients, suppliers, and other stakeholders, requiring professional support in English to facilitate seamless communication.

# SERVICES OFFERED

#### **Business Communication**



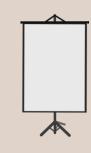
- Professional, polished email writing
- Cross-cultural communication with international clients
- Adapting tone for global business contexts
- Supporting sales and support teams in English

# Risk Management & Compliance



- Writing, editing, and proofreading
- Company policies, framework, and procedures
- Risk Management Outsourcing

## **Presentation & Pitch Support**



- Creating clear, engaging investor, and stakeholder presentations
- Rewriting slides for non-Czech or Englishspeaking audiences
- Ensuring tone and clarity across formats

#### **Business Plans**



- Delivering clear and compelling business plans
- Translating complex business ideas into fluent and professional English

#### Website content



- Reviewing website content to ensure clarity and professionalism
- Ensuring consistency and professional presentation of content

## **Tailored Assistance**



- Flexible assistance for unique projects
- Adapting to client needs as they arise

# SERVICE DELIVERY OPTIONS



## 01 On-Site Support

I provide in-person assistance at your location to facilitate hands-on and practical engagement. This allows for direct collaboration, real-time feedback, and immediate problem-solving.

#### 02 Online Face-to-Face Sessions

Using video conferencing tools, I offer live, interactive sessions. This flexible approach enables effective communication and tailored support, regardless of geographical location.

## 03 Offline Document Review

I can review, edit, and enhance your documentation, reports, or presentations remotely. This includes providing detailed feedback and suggestions to improve clarity, professionalism, and impact before final delivery.

# 04 Flexible Pricing Models

My services are available on a project basis, hourly rates, or monthly retainer, providing flexibility to suit your specific needs and budget.

# SERVICE DELIVERY PROCESS - EXAMPLE



#### **Initial Consultation**

1

Understanding communication challenges, objectives, and target audience



#### **Execution**

4

Professional writing and editing, ensuring clarity, and alignment with business goals\





#### **Service Offering**

2

Customized proposal and pricing



#### Feedback & Refinement

5

Draft review and adjustment to ensure the final delivery exceeds expectations

Timely Delivery



#### **Assessment & Planning**

3

Reviewing existing documents and material to develop a customized action plan.



#### **Final Delivery & Support**

6

Final delivery of the project

Ultimate Customer Satisfaction

# USE CASE # 1- NEW BUSINESS WEBSITE

#### Problem



The English version of the client's website had **unclear messaging, grammatical errors**, and minimal information. As a result, visitors struggled to understand the business's offerings, which could **negatively impact credibility and engagement**. The content failed to effectively communicate the brand's value proposition or motivate action.

## Solution



I reviewed the website's content and identified areas for improvement. My approach included:

- Rewriting the text to ensure clarity, fluency, and professionalism tailored to the target audience
- Enhancing messaging to communicate the company's value and offerings clearly
- Correcting grammatical errors and refining sentence structure
- Adding content where gaps existed to ensure a comprehensive understanding of the services and benefits

#### Result



The updated website features polished, compelling content that clearly conveys the company's message. The improved tone and clarity boosted visitor engagement, credibility, and the chances of converting visitors into clients.

# USE CASE #2 - REVIEW OF CREDIT RISK POLICY

#### Problem



The existing Credit Risk Policy was outdated, lacked proper structure, and contained ambiguous language, posing a risk of **inconsistent implementation and misinterpretation** across the organization. It also lacked clarity and precision, making it difficult for stakeholders to fully understand the risk management framework and compliance requirements.

# Solution



I reviewed the Credit Risk Policy, focusing on clarity, coherence, and comprehensiveness. My approach included:

- Identifying inconsistencies, gaps, and areas requiring improvement
- Rewriting definitions and sections for improved clarity, precision, and readability
- Ensuring alignment with the latest regulatory standards and industry best practices
- Structuring the document logically to facilitate ease of use and reference by various stakeholders

#### Result



The revised Credit Risk Policy is now clear, concise, and well-structured, enabling consistent interpretation and application across the organization, improving understanding among staff and stakeholders, and strengthening the company's risk management framework.

# USE CASE #3 - BUSINESS PLAN DEBT FINANCING

#### **Problem**



The initial business plan was lengthy, text-heavy, and lacked visual data, making it **difficult for lenders to quickly grasp key information**. As a result, it **failed to communicate the company's competitive positioning or demonstrate its repayment strength**, limiting its effectiveness in securing favorable debt financing.

# **Solution**



I restructured the business plan into a clear, compelling, and lender-focused document. My approach included:

- Highlighting the company's competitive advantages relative to peers while addressing potential concerns
- Emphasizing financial metrics most relevant to lender priorities, aligned with industry expectations
- Clarifying key assumptions and presenting a clear view of risk mitigation and repayment capacity
- Reorganizing the structure and presentation to enhance the company's credit profile and strengthen its position for debt funding

### Result



The revised plan provided a clear, credible overview, showcased key competitive strengths, and demonstrated repayment capacity. This effectively addressed lender concerns, ultimately securing funding and favorable financial terms.

# CONTACT US

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